

EVERY CHOICE HAS A CONSEQUENCE



CHUCK GALLAGHER


ethics resource group







**CERTIFIED
PUBLIC
ACCOUNTANT**



23 STEPS





GALLAGHER
CHARLES

BOHANAN

INMATE
ACCOUNT
CARD

SIGNATURE

642-05

EVERY CHOICE HAS A

CONSEQUENCE

**How many of
you would
voluntarily
make an
unethical choice?**



Question 1:

**How many of
you think
voluntarily
breaking the
law is unethical?**



Question 2:

**How many of
you have driven
on an Interstate
Highway over the
past two weeks?**



Question 3:

**How many of
you have
exceeded the
speed limit when
driving on the
Interstate by at
least 5-10 mph?**



Question 4:



It's Easy to make
Unethical Choices
when they seem socially
acceptable.

unethical

What Is Socially Acceptable?

Taking Supplies/Gas/Equipment

Underreporting/Overreporting Income

Social Media - SnapChat

Embellishing capabilities

Accepting Bribes/Gifts

Fudging Expense Reports



SUBJECTIVE

OBJECTIVE

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INTENTIONS:

Values
Attitudes
Commitment
Responsibility
Experience
Mood

BEHAVIOR:

Plans
Actions
Observations
Facts
Performance

CULTURE:

Shared Values
Ethics
Morals
Myths & Legends
Justice
Fairness
Covenants

SYSTEMS:

Organizational
Structures
Work Processes
Policies & Procedures
Economics
Contracts

SUBJECTIVE

OBJECTIVE

INTENTIONS:

BEHAVIOR:

I

I

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N

D

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U

Commitment

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Experience

Performance

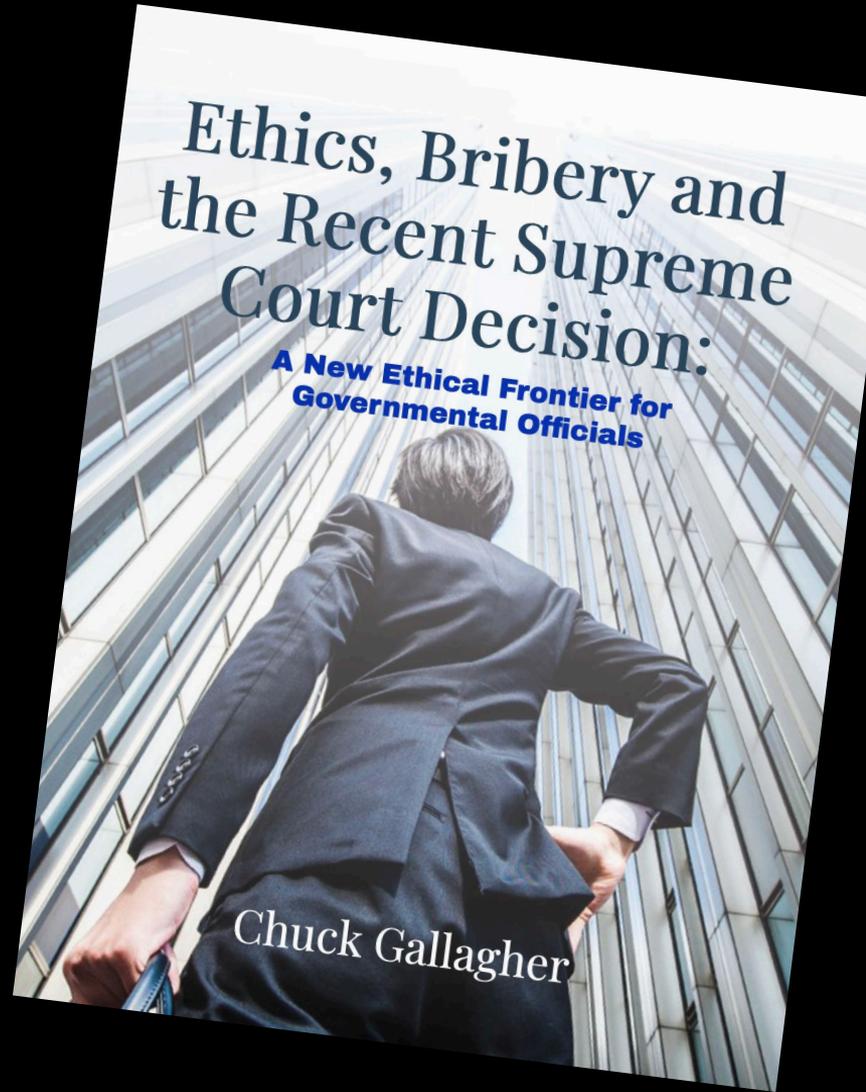
V

L

Mood

**Governmental
Organizations are
facing serious
ethics issues
today!**

Snyder Case



What Do These People Have in Common?



What Do These People Have in Common?



Former Governor of SC – Mark Sanford

What Do These People Have in Common?



What Do These People Have in Common?



Former Senator and Presidential Candidate – John Edwards

What Do These People Have in Common?



What Do These People Have in Common?



Business Woman – Martha Stewart

BLIND SPOTS



Ethical Lapses Don't Start

BIG

Three Primary Reasons People or Organizations have Ethical Lapses



Three primary reasons people have ethical lapses



**Three primary reasons
people have ethical lapses**



**HEALTH
ISSUES**

**What causes an otherwise “honest”
person to do dishonest things?**



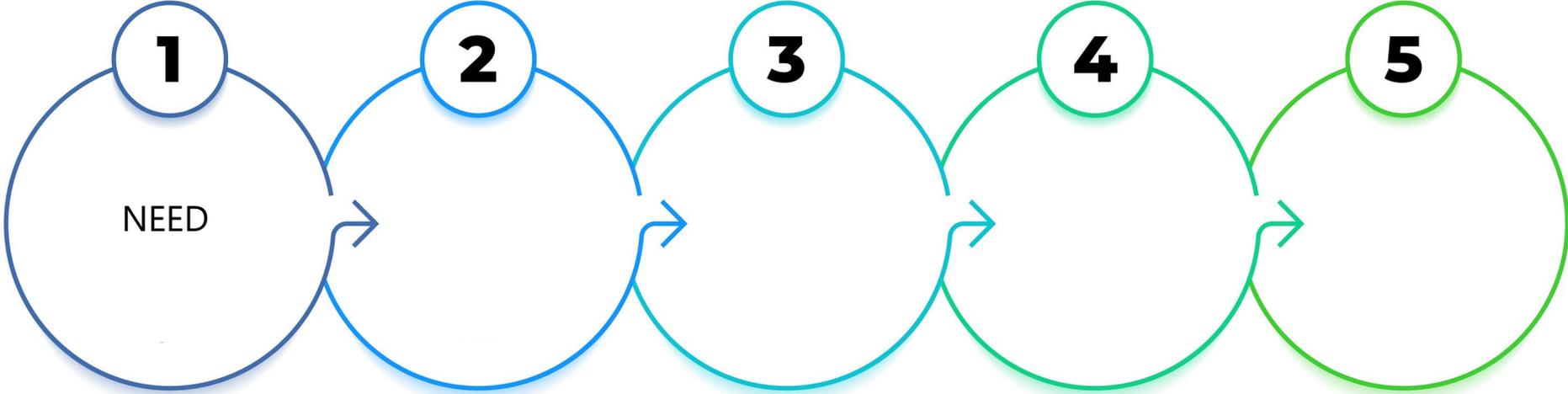
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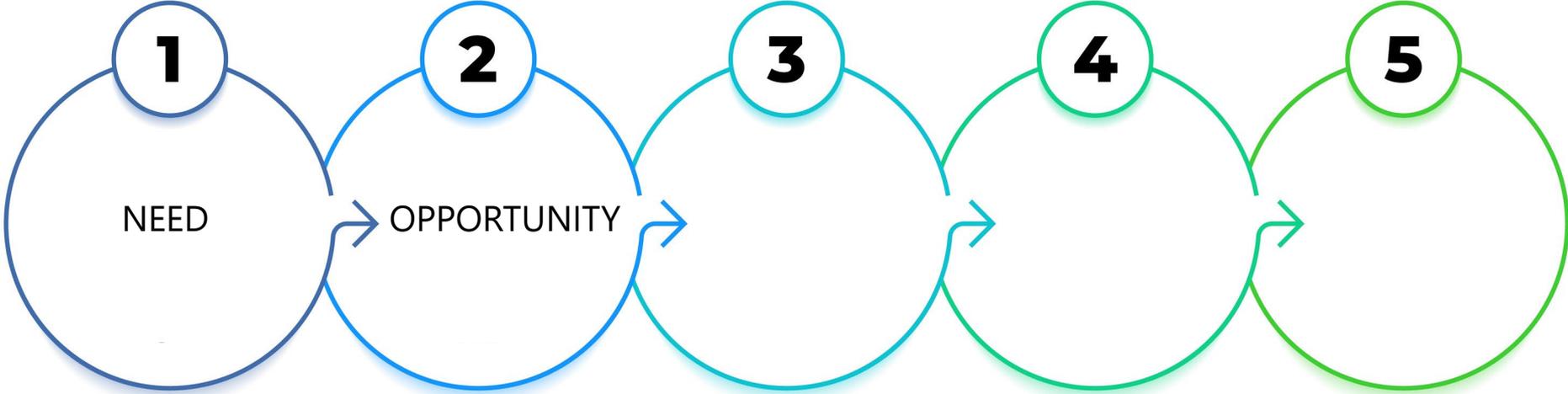
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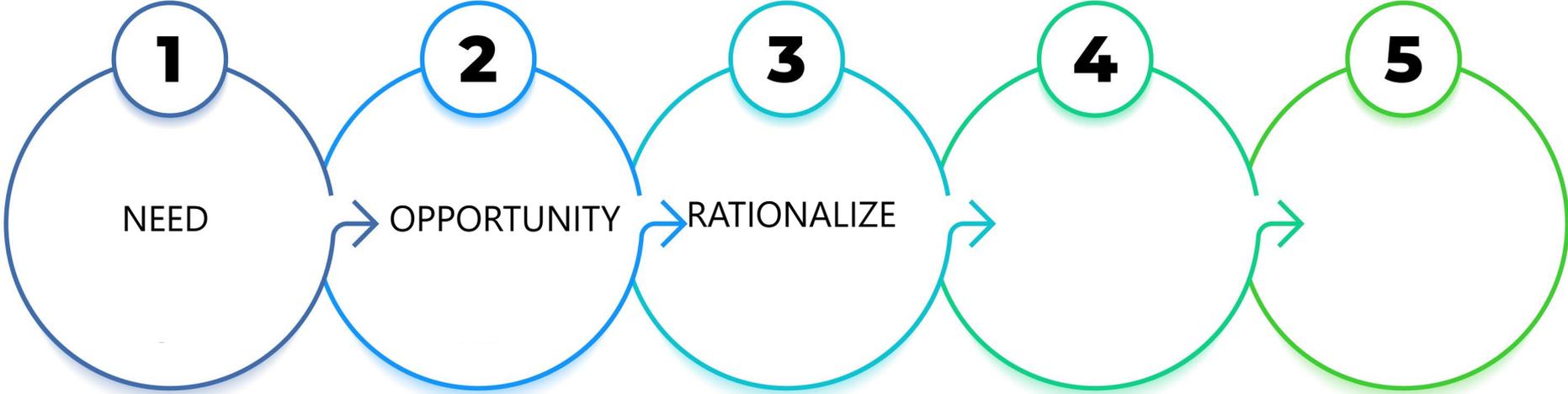
DECISION CYCLE



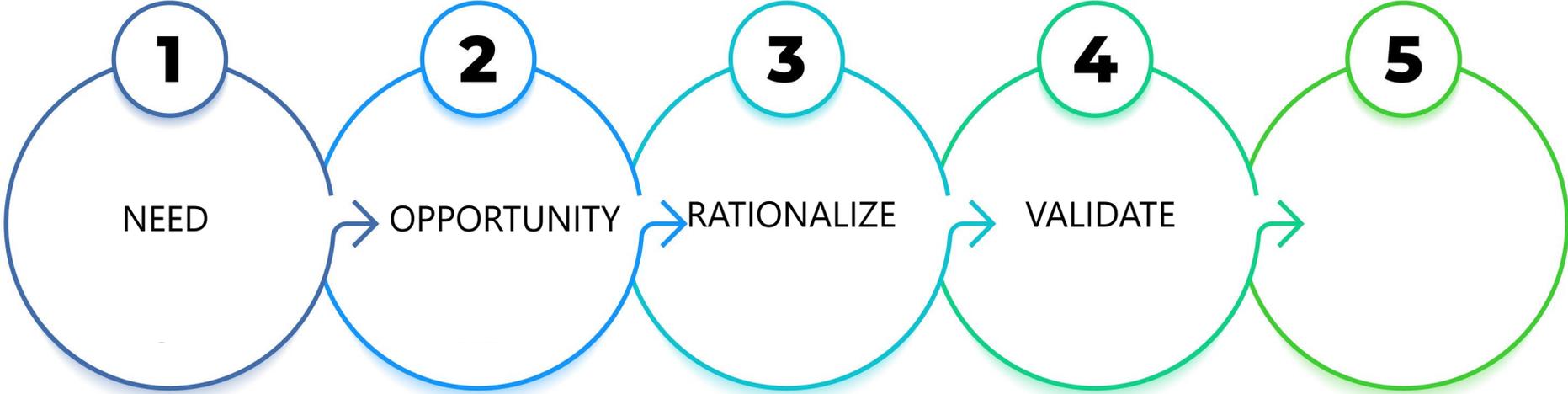
DECISION CYCLE



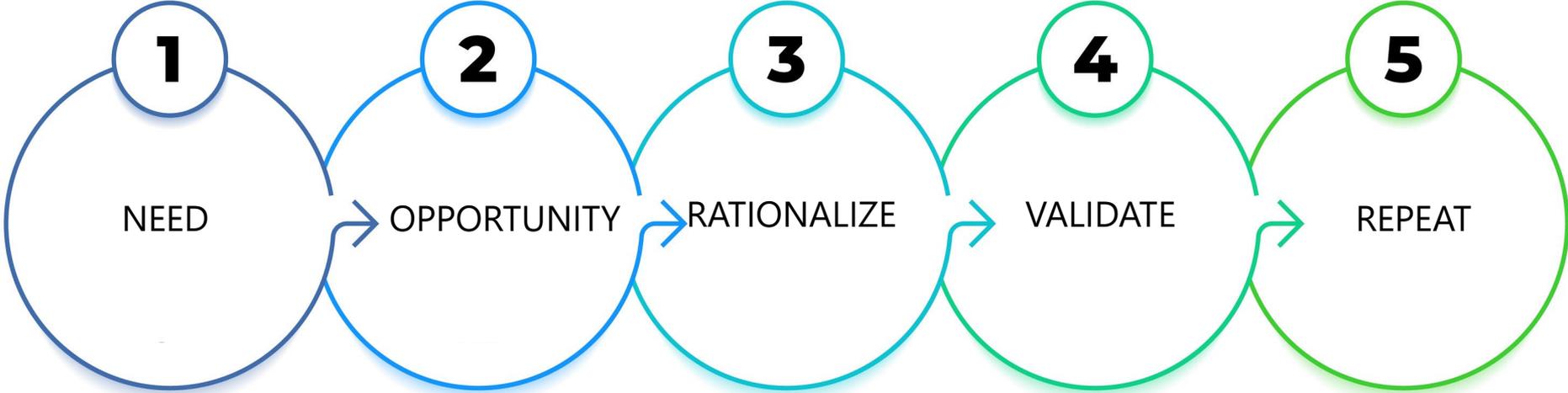
DECISION CYCLE



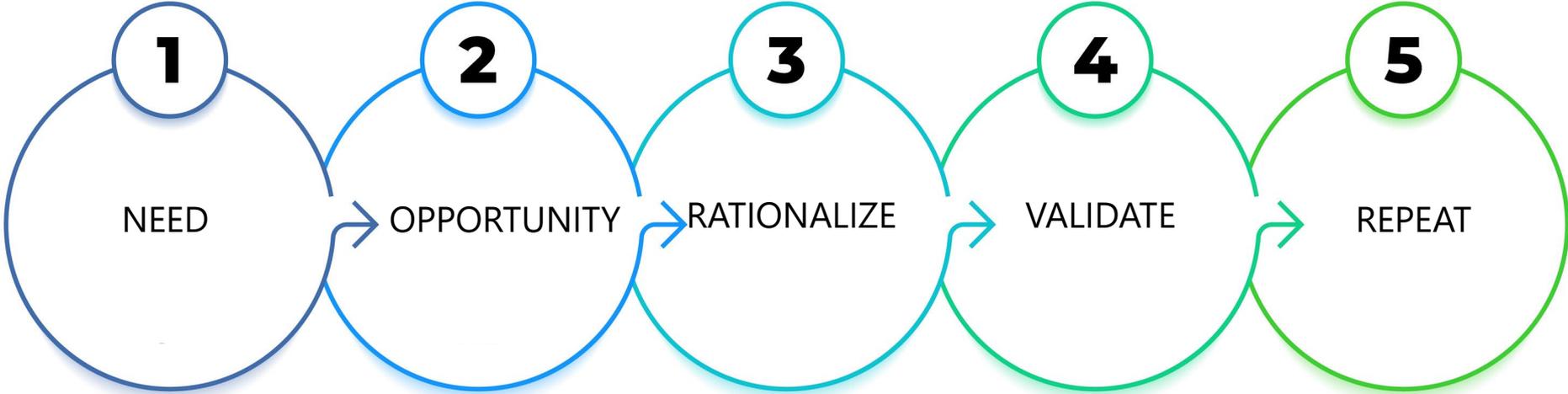
DECISION CYCLE



DECISION CYCLE



DECISION CYCLE

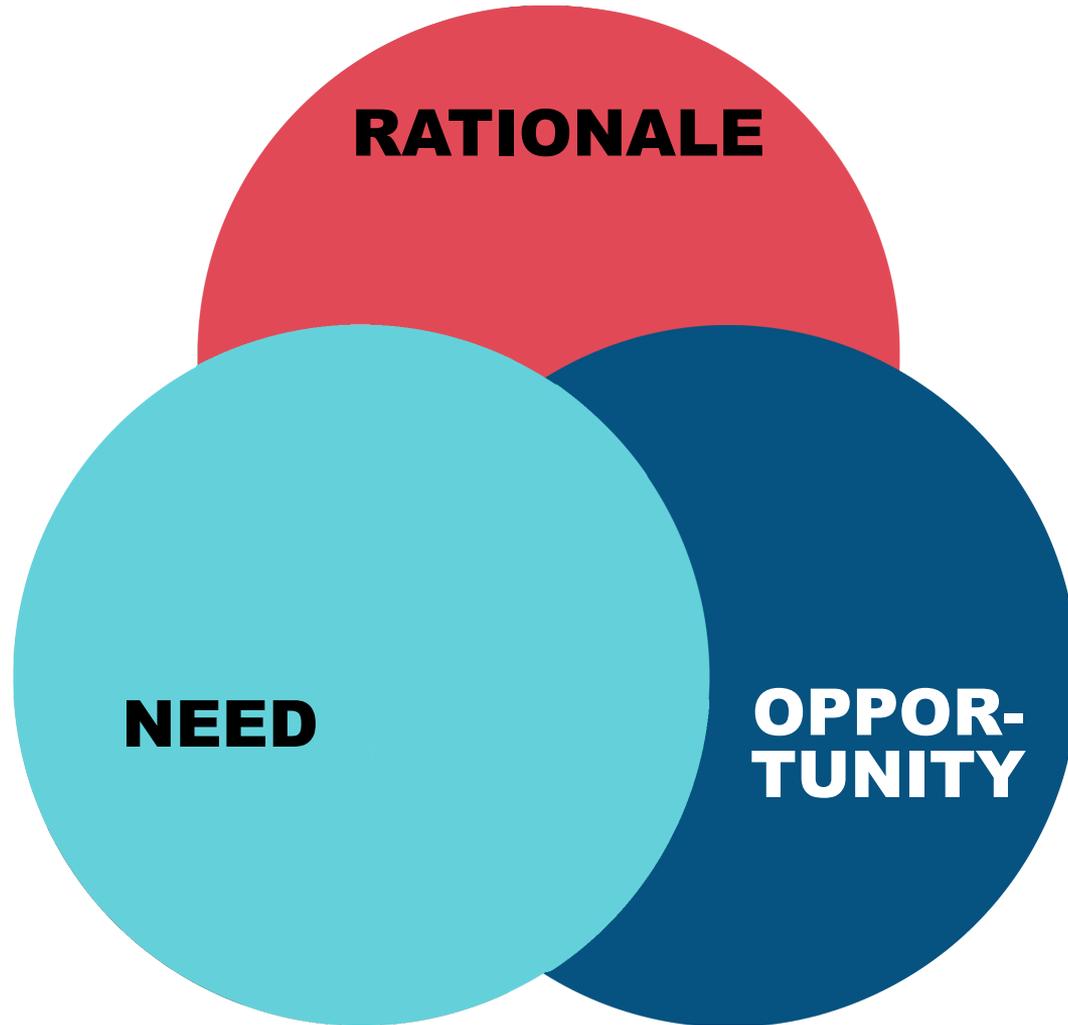


STRATEGY



Rationalization

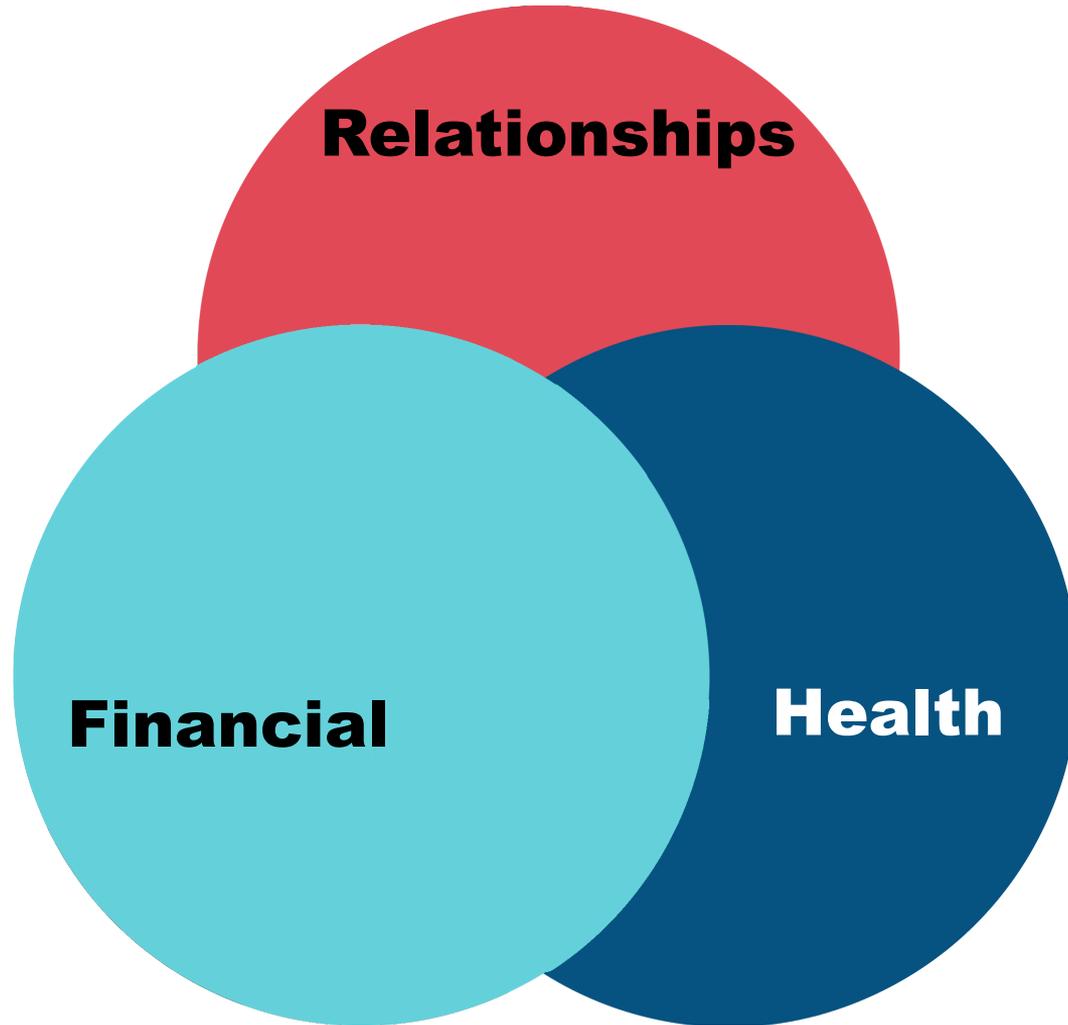




RATIONALE

NEED

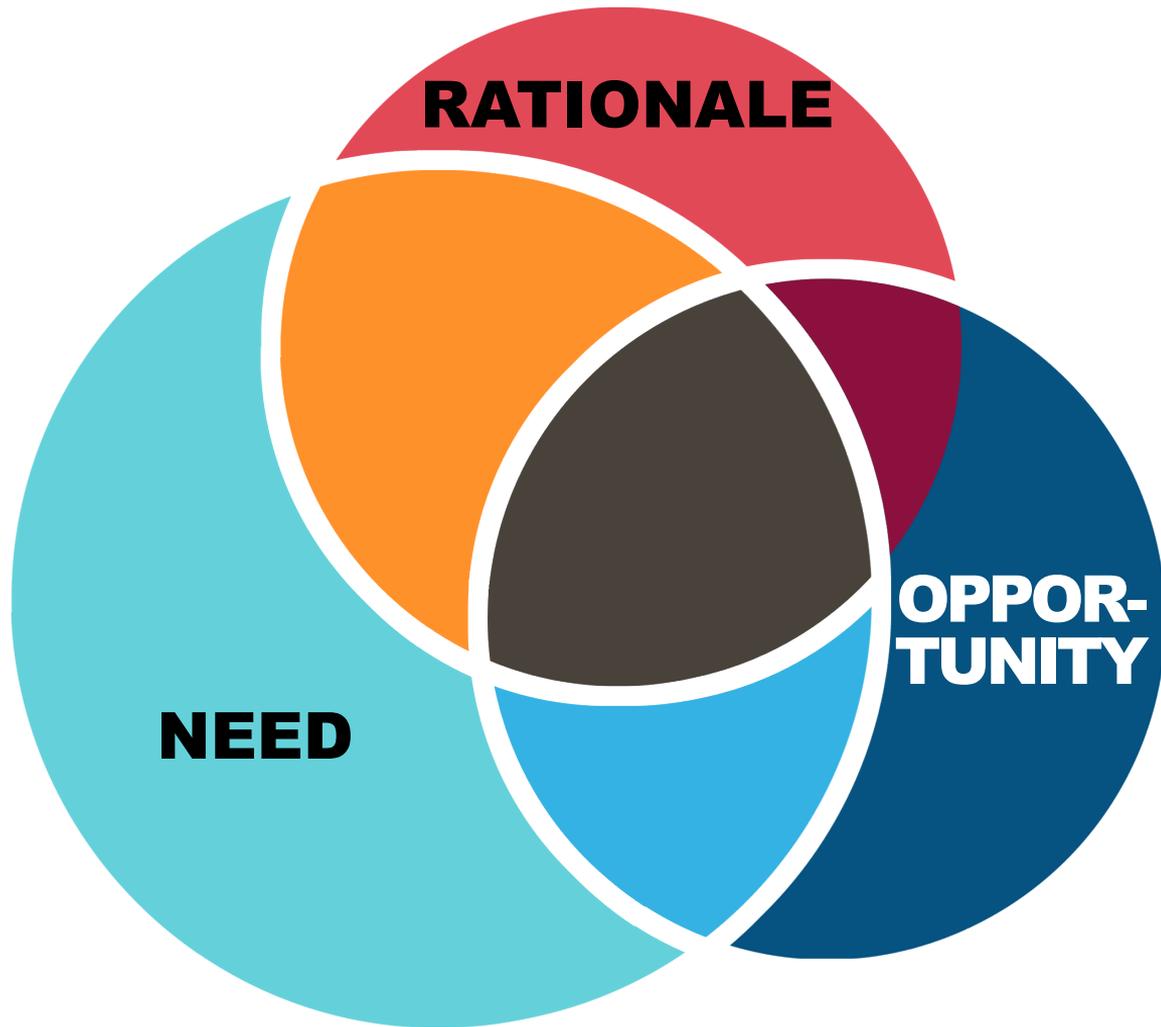
**OPPOR-
TUNITY**



Relationships

Financial

Health





A person wearing a dark blue suit jacket and a white shirt is holding a white rectangular sign with both hands. The sign has the word "UNAWARE" written in large, bold, dark blue capital letters. Below "UNAWARE", the words "NOT" and "RESPONSIBLE?" are written in bold, red capital letters, separated by a wide gap.

UNAWARE

NOT

RESPONSIBLE?

Why is ethical training important?





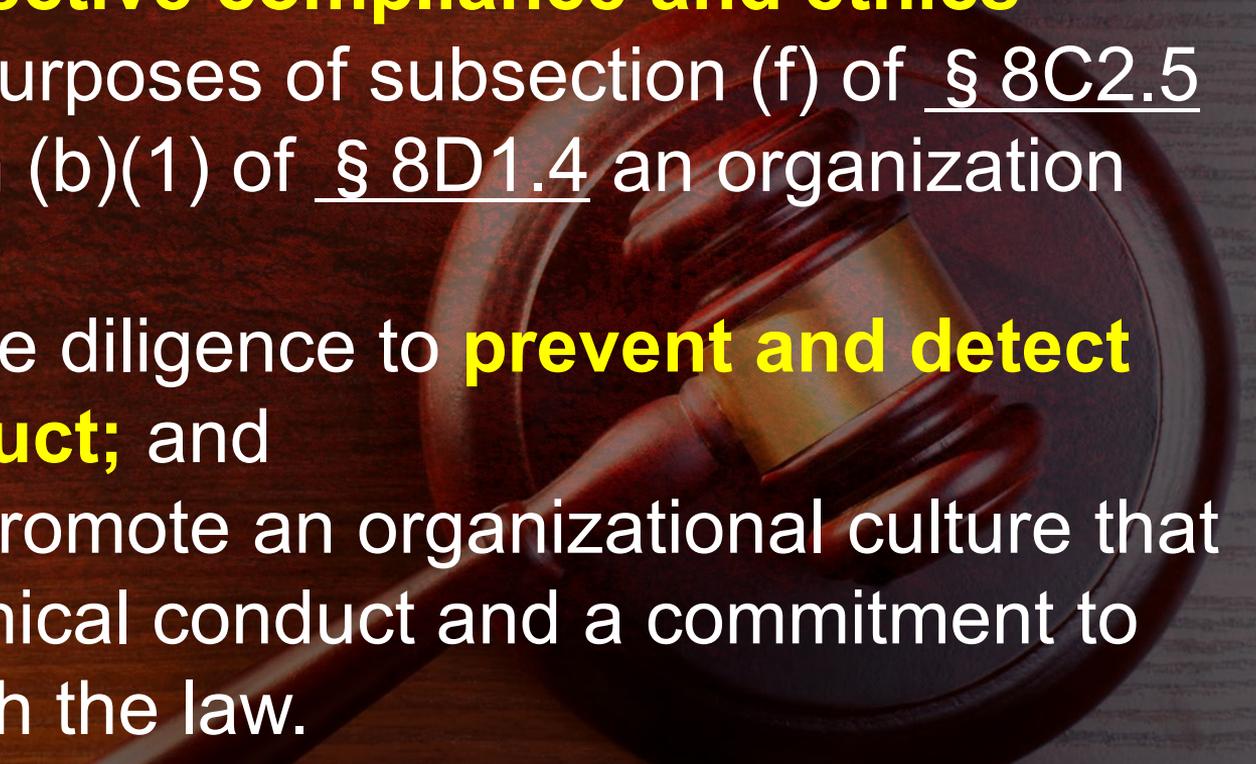
Or find yourself facing the



JUDGE

US sentencing guidelines state:

To have an **effective compliance and ethics program**, for purposes of subsection (f) of § 8C2.5 and subsection (b)(1) of § 8D1.4 an organization shall—

- (1) exercise due diligence to **prevent and detect criminal conduct**; and
 - (2) otherwise promote an organizational culture that encourages ethical conduct and a commitment to compliance with the law.
- 

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Questions?



CHUCK GALLAGHER


ethics resource group



Give feedback to Chuck

Scan this QR code



Or go to

<https://talk.ac/chuckgallagher>

and enter this code when prompted

WCMA



“EVERY CHOICE
HAS A CONSEQUENCE!”

chuckgallagher.com

relation
point of view
Truth [tru:θ
is true as o
with fact; c

TRUE SUCCESS
Is making a positive impact
on the lives of others.



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